

53% (NA) **51%** (UK)

firms report **increased client demand** for financial transparency and reporting



54% (NA) **45%** (UK)

confirm they have seen an **increase in demand** for real-time financial matter updates from clients



70% (NA)

58% (UK)

firms had added **financial analysts** since the start of the pandemic. This year, **45% of NA and 58% of UK firms** have added even more financial analysts.



70% (NA)

65% (UK)

plan to introduce an **advanced legal BI system** over the next two years



The 2022 Law Firm Financial Insight Survey finds...

42% (NA) **32%** (UK)

Firms are beginning to provide **real-time information support** to lawyers, including real-time automated reporting per matter



34% (NA) **28%** (UK)

confirm that standard rate discounts remain the **most significant cause of profit leakage** - up from 25% of NA

